



**Mutual Cooperation for way Forward**

**BAPEX**

Date:

# About the Institution

## *Basic Information*

### ► **Birth Information**

The Bangladesh Petroleum Exploration and Production Company Limited (hereinafter referred to as “BAPEX” or “the Company”) was incorporated in Bangladesh on 3rd April, 1989 as public limited company under the Companies Act, 1913 Vide Certificate No. C-18420(274)/89. The Certificate of Commencement was obtained with effect from 20th August, 1991. The company was incorporated in the name of Bangladesh Petroleum Exploration Company Limited which has been subsequently changed to Bangladesh Petroleum Exploration and Production Company Limited vide letter no, we জ্বাখস ( জ্বাঃ বিঃ ) প্র/২/বাপেক্স-১/৯৯/২৭, Date: 29.02.2000 of Administrative Ministry , and accordingly incorporated in the Office of Registrar of Joint Stock Companies on 23rd April,

# About the Institution

## Basic Information

### ► Functional brief

The main activities of the Company are to carry out Geological and Geophysical Survey, Investigation and Drilling for Exploration, Development and Production of Hydrocarbon Resources by taking different schemes and projects duly approved by the Government from time to time.

<b>Manpower brief</b>	:	Officer- 371 : Staff- 347
<b>Annual Income</b>	:	Tk. 4676.00 Million ( 2018-2019 , Provisional)
<b>Annual Expenditure</b>	:	Tk. 6086.06 Million (2018-2019 , Provisional)
<b>Profitability</b>	:	Negative
<b>Breakeven Analysis</b>	:	Breakeven Cost Tk. 5.98/CM, Present Wellhead margin -Tk. 3.04/CM

# About the Institution

## *Basic Information*

### ► **Product Information**

Currently BAPEX is producing about 110 mmcf gas daily from its six onshore gas fields (Saldanadi, Fenchuganj, Shahbazpur, Semutang, Shahjadpur-Sundalpur, Srikail and Rupganj) contributing to mitigate the increasing gas demand of the country.

Besides, exploration and drilling activities in its awarded areas, BAPEX has also been conducting drilling and work-over operations to other sister concerns of Petrobangla since its beginning. BAPEX was awarded exploration block 8 & 11 along with some ring-fenced structures. Oil and gas exploration and development activities are being conducted periodically in these areas.

# About the Institution

## *Basic Performance Indicator Analysis*

- **Customer Experience** : BAPEX always tries to maintain a good relationship with their customer by selling slandered quality gas and condensate.
- **Supplier and Product Quality**: Bapex always tries to get the best quality product from its entrusted suppliers.
- **Operations Efficiency**: BAPEX is a technical organization engaged in Oil and Gas exploration activity in Bangladesh. It has favourable exploration success ratio over international standard.
- **Ensuring Compliances**: BAPEX is entrusted to compliance on international Standard.
- **Reducing Maintenance Spending**: BAPEX is a highly equipped company. Its equipment and machinerics are maintained by its own manpower and spares. Therefor its maintenance spending are low.
- **Increase Flexibility and Innovation**: BAPEX's innovation team introducing different types of software, equipment and service to enhance the different service activities.
- **Cost reduction and profitability increase**: BAPEX reduces its cost by drilling a well at a very low cost compare to the international standard which ultimately increases its profitability.

# Balance Scorecard Analysis

<b>Balance Scorecard Analysis</b>	
<b>Financial</b>  1. Company Performance and Profitability. 2. Gas Exploration and Production Success.	<b>Customer</b>  1. Increase supply of Gas. 2. Discover new gas Fields.
<b>Internal Business Process</b>  1. Technological Improvement . 2. Increase Efficiency of Manpower 3. Success of Project Implementation	<b>Learning and Growth</b>  1. Proper Tanning will enhance Company performance. 2. Health, Environment and Safety 3. Survey and research for new & undiscovered location.



# Present Challenges

- 1. Investment Capacity.
- 2. Low Gas Wellhead Margin.
- 3. Expertise leaving the Company.
- 4. Successfulness of Project implementation in time.
- 5. Fund Release.
- 5. Profitability.
- 6. Competitor.



# Possible Way of Cooperation for minimization of Challenges

- Cooperation from controlling authority
- Management Cooperation
- Financial Cooperation
- Marketing Cooperation
- Technical Cooperation
- Policy advocacy
- Market cooperation





# Cooperation from controlling authority

- **Company Board of Directors'**
- **Petrobangla**
- **EMRD (Ministry of Energy and Mineral Resource Division)**
- **IMED**
- **BERC**
- **Ministry of Finance**



# Management Cooperation

- **APA Implementation Status ( Upwards & Downwards)**
- **HRM Issues.**
- **SDG Relevancy.**
- **GRS Impact**
- **NIS Status.**
- **Innovation Introducing.**
- **Etc.**

# Financial Cooperation

- 1 Issue of Govt. Equity from ADP
- 2 Conversion GDF Loan to Grant.
- 3 Increase of Wellhead margin From Tk. 3.04/cm to Tk. 6/cm.
- 4 Fund releases in time.

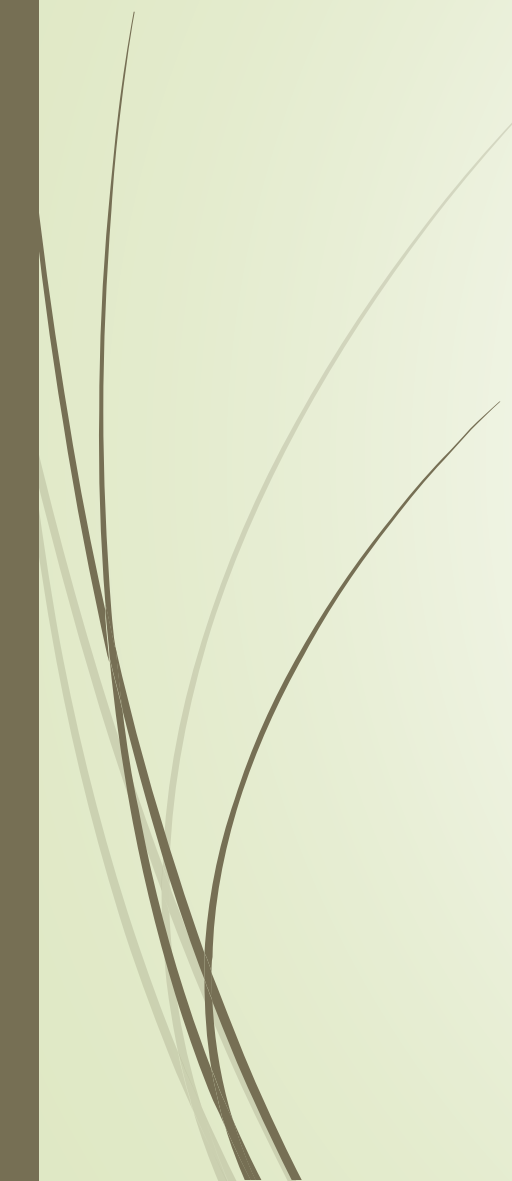


# Marketing Cooperation

- Support from BERC
  - Easy and Quick Gas Transmission and Distribution from new gas fields.
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# Technical Cooperation

- **Adopt of modern technology.**
  - **Quick Drilling Capacity building .**
  - **Reduce Dependency on Third party services.**
  - **Introducing new software and simulator.**
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# Policy Advocacy

- ▶ **Govt. has an intention or a policy to strengthen BAPEX both in Technically and Financially.**
- ▶ **BAPEX need continuous support from the Govt. and all respective agencies to implement that policy.**